

Mouron, F., Urdinez, F., & Onuki, J. (2016). Framing effects on foreign policy: experimental evidence from emerging countries and the Argentine-Brazilian rivalry. *Opinião Pública*, 22(1), 195-218.

CODING GUIDE

Note: Missing values will be encoded as "."

1. (Do not code) Name:

2. Name: "q2"

Code as:

1: Very important

2: Important

3: Not important

4: Very Unimportant

3. Name "q3"

Code from 1 to 10.

4. Name "q4"

Code as:

3: Daily

2: 2 to 3 times per week

1: 1 time per week

0: I do not usually know about it

5. Name "q5"

Code first option as:

1: TV

2: Radio

3: Internet

4: Daily

5: other

Create a variable "p5b" for the second option and complete (if any), and a third "p5b" for the third and complete (if any).

6. Name: "q6"

Code from 1 to 10.

TREATMENT: Name: "t"

Code as:

0 -> CONTROL

1 -> "ABSOLUTE VALUES" TREATMENT

2 -> "RELATIVE VALUES" TREATMENT

7. Name: "q7"

Code as:

0: Strengthening relations with Brazil

1: Find new regional partners to balance Brazilian power

8. Names "q8a", "q8b" and "q8c" for the first, second and third option.

Code as:

1: Argentina

2: Brazil

3: China

4: United States

5: France

6: India

7: England

8: Japan

9: Russia

10: Other

9. Names "q9a", "q9b" and "q9c" for the first, second and third option.

Code as:

1: Argentina

2: Brazil

- 3: China
- 4: United States
- 5: France
- 6: India
- 7: England
- 8: Japan
- 9: Russia
- 10: Other

10. Name "q10"

1: Yes

0: No

11. Name "q11"

1: Yes

0: No

The final set of questions are asked to help us better understand what different groups in society are thinking about politics.

12. Name: "gender"

0: Female

1: Male

13. Name: "age"

14. Name: "degree"

1: Advocate / translator

0: Cs Social (All except law)

15. Name: "born"

- 0: I was born in Buenos Aires
- 1: I am born in the interior of Argentina

16. Name: "workstudy"

- 0: Work and study
- 1: I only study

17. Name "job"

Code as:

- 1: Agriculture, fishing and livestock
- 2: Industry (all types)
- 3: Trade (all types)
- 4: Education
- 5: Services (does not include commerce)
- 5: Other
- . : DK / NC

18. Name: "family"

Code the number of members.

19. Name: "income"

- 1: Between \$ 0 and \$ 2,500
- 2: Between \$ 2,500 and \$ 5,000
- 3: Between \$ 5,000 and \$ 7,500
- 4: Between \$ 7,500 and \$ 10,000
- 6: Between \$ 10,000 and \$ 15,000
- 8: Between \$ 15,000 and \$ 20,000
- 12: Between \$ 20,000 and \$ 30,000
- 20: More than 30,000

20. Name: "polperception"

Code from 1 to 10

21. Name: "ideology"

1: Very conservative

2: Conservative

3: Moderate

4: Progressive

5: Very progressive

22. Name: "visited"

1: Yes

0: No

23. Name: "incomepc"

Calculate how:

"Income" / "Family" for each interviewee.

24. Encoder Name:

Code as: First three letters of the name, lowercase